

**LEARN Charter School Network
5-year Projections - LEARN 10**

	LEARN 10 FY2022 PROJECTIONS	LEARN 10 FY2023 PROJECTIONS	LEARN 10 FY2024 PROJECTIONS	LEARN 10 FY2025 PROJECTIONS	LEARN 10 FY2026 PROJECTIONS
Total Enrollment	<u>270</u>	<u>280</u>	<u>300</u>	<u>300</u>	<u>300</u>
REVENUES					
Government					
Per Pupil Funding	\$ 3,201,740	\$ 3,386,730	\$ 3,701,212	\$ 3,775,236	\$ 3,850,741
Federal - Title III Funding	6,712	6,961	7,458	7,458	7,458
Total Government Revenues	<u>3,208,453</u>	<u>3,393,691</u>	<u>3,708,670</u>	<u>3,782,694</u>	<u>3,858,199</u>
Fees					
Food Service	191,995	205,079	226,319	233,109	240,102
Student Fees	26,325	27,300	29,250	29,250	29,250
Total Fees	<u>218,320</u>	<u>232,379</u>	<u>255,569</u>	<u>262,359</u>	<u>269,352</u>
TOTAL REVENUES	<u>\$ 3,426,773</u>	<u>\$ 3,626,070</u>	<u>\$ 3,964,239</u>	<u>\$ 4,045,053</u>	<u>\$ 4,127,551</u>
EXPENSES					
Salaries, Benefits, Contractors					
Salaries - Teachers	\$ 954,516	\$ 976,817	\$ 1,063,981	\$ 1,085,017	\$ 1,106,474
Salaries - Instructional Assistants	246,658	251,591	294,642	300,534	306,545
Salaries - Specialized Services	534,202	544,886	555,784	566,899	578,237
Salaries - School Administration	561,142	571,124	583,678	594,031	604,590
Taxes and Benefits	459,304	468,884	499,617	509,296	519,169
Professional Development	20,858	22,279	24,586	25,324	26,084
Contractors - Specialized Services	20,858	22,279	24,586	25,324	26,084
Contractors - Substitutes and CMO	23,639	25,249	27,865	28,700	29,561
Total Salaries, Benefits, Contractors	<u>2,821,175</u>	<u>2,883,110</u>	<u>3,074,739</u>	<u>3,135,126</u>	<u>3,196,744</u>

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Educational Materials and Classroom Supplies	83,208	88,879	98,084	101,027	104,057
Extracurricular Activities (Field Trips, Graduation Classroom Events, After School, H.S. Placement, Parent Involvement, Student Recruitment)	30,914	33,021	36,441	37,534	38,660
Transportation and Food Service					
Transportation	250,290	267,347	295,036	303,887	313,004
Food Service	191,995	205,079	226,319	233,109	240,102
Total Transportation and Food Service	442,285	472,426	521,356	536,996	553,106
Occupancy					
Security	17,626	18,644	20,375	20,783	21,198
Maintenance	120,000	120,000	120,000	120,000	120,000
Other Maintenance	5,100	5,202	5,306	5,412	5,520
Property and Casualty	21,757	23,014	25,151	25,654	26,167
Total Occupancy	164,482	166,860	170,832	171,849	172,885
Technology and Communications	55,620	59,410	65,564	67,531	69,556
(Equipment, Software, Contract Support, Telephone and Internet, Maintenance)					
General Administration	16,686	17,823	19,669	20,259	20,867
(Office Supplies, Postage & Delivery, Printing, Bank Fees)					
Travel and Meetings	5,562	5,941	6,556	6,753	6,956

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(Travel, Meals)					
CMO Fee	481,268	509,054	445,040	453,923	462,984
Contingency	144,797	149,099	159,730	163,083	166,513
TOTAL EXPENSES	\$ <u>4,245,998</u>	\$ <u>4,385,621</u>	\$ <u>4,598,010</u>	\$ <u>4,694,080</u>	\$ <u>4,792,329</u>
NET OPERATING INCOME/(LOSS) - BEFORE NETWORK SUPPORT	\$ <u>(819,225)</u>	\$ <u>(759,552)</u>	\$ <u>(633,771)</u>	\$ <u>(649,027)</u>	\$ <u>(664,778)</u>
LEARN Network Operating Support	<u>819,225</u>	<u>759,552</u>	<u>633,771</u>	<u>649,027</u>	<u>664,778</u>
NET OPERATING INCOME/(LOSS) - AFTER NETWORK SUPPORT	\$ <u><u>0</u></u>	\$ <u><u>0</u></u>	\$ <u><u>0</u></u>	\$ <u><u>0</u></u>	\$ <u><u>0</u></u>

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	LEARN 10 FY2022 - PROJECTIONS			LEARN 10 FY2023 - PROJECTIONS		
	Program Services	Management and General	Total	Program Services	Management and General	Total
Salaries, Benefits, Contractors						
Salaries - Teachers	\$ 954,516	\$	\$ 954,516	\$ 976,817	\$	\$ 976,817
Salaries - Instructional Assistants	246,658		246,658	251,591		251,591
Salaries - Specialized Services	534,202		534,202	544,886		544,886
Salaries - School Administration	561,142		561,142	571,124		571,124
Taxes and Benefits	459,304		459,304	468,884		468,884
Professional Development	20,858		20,858	22,279		22,279
Contractors - Specialized Services	20,858		20,858	22,279		22,279
Contractors - Substitutes and CMO	23,639		23,639	25,249		25,249
Total Salaries, Benefits, Contractors	<u>2,821,175</u>		<u>2,821,175</u>	<u>2,883,110</u>		<u>2,883,110</u>
Educational Materials and Classroom Supplies	83,208		83,208	88,879		88,879
Extracurricular Activities (Field Trips, Graduation Classroom Events, After School, H.S. Placement, Parent Involvement, Student Recruitment)	30,914		30,914	33,021		33,021
Transportation and Food Service						
Transportation	250,290		250,290	267,347		267,347
Food Service	191,995		191,995	205,079		205,079
Total Transportation and Food Service	<u>442,285</u>		<u>442,285</u>	<u>472,426</u>		<u>472,426</u>
Occupancy						
Security	17,626		17,626	18,644		18,644
Maintenance	120,000		120,000	120,000		120,000
Other Maintenance	5,100		5,100	5,202		5,202
Property and Casualty	8,485	13,272	21,757	8,975	14,038	23,014
Total Occupancy	<u>151,211</u>	<u>13,272</u>	<u>164,482</u>	<u>152,821</u>	<u>14,038</u>	<u>166,860</u>
Technology and Communications (Equipment, Software, Contract Support, Telephone and Internet, Maintenance)	55,620		55,620	59,410		59,410
General Administration (Office Supplies, Postage & Delivery, Printing, Bank Fees)	16,019	667	16,686	17,110	713	17,823
Travel and Meetings (Travel, Meals)	5,340	222	5,562	5,703	238	5,941
CMO Fee		481,268	481,268		509,054	509,054
Contingency	<u>144,797</u>		<u>144,797</u>	<u>149,099</u>		<u>149,099</u>
TOTAL EXPENSES	<u>\$ 3,750,568</u>	<u>\$ 495,429</u>	<u>\$ 4,245,998</u>	<u>\$ 3,861,579</u>	<u>\$ 524,043</u>	<u>\$ 4,385,621</u>

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	LEARN 10 FY2024 - PROJECTIONS			LEARN 10 FY2025 - PROJECTIONS		
	Program Services	Management and General	Total	Program Services	Management and General	Total
Salaries, Benefits, Contractors						
Salaries - Teachers	\$ 1,063,981	\$	\$ 1,063,981	\$ 1,085,017	\$	\$ 1,085,017
Salaries - Instructional Assistants	294,642		294,642	300,534		300,534
Salaries - Specialized Services	555,784		555,784	566,899		566,899
Salaries - School Administration	583,678		583,678	594,031		594,031
Taxes and Benefits	499,617		499,617	509,296		509,296
Professional Development	24,586		24,586	25,324		25,324
Contractors - Specialized Services	24,586		24,586	25,324		25,324
Contractors - Substitutes and CMO	27,865		27,865	28,700		28,700
Total Salaries, Benefits, Contractors	<u>3,074,739</u>		<u>3,074,739</u>	<u>3,135,126</u>		<u>3,135,126</u>
Educational Materials and Classroom Supplies	98,084		98,084	101,027		101,027
Extracurricular Activities (Field Trips, Graduation Classroom Events, After School, H.S. Placement, Parent Involvement, Student Recruitment)	36,441		36,441	37,534		37,534
Transportation and Food Service						
Transportation	295,036		295,036	303,887		303,887
Food Service	226,319		226,319	233,109		233,109
Total Transportation and Food Service	<u>521,356</u>		<u>521,356</u>	<u>536,996</u>		<u>536,996</u>
Occupancy						
Security	20,375		20,375	20,783		20,783
Maintenance	120,000		120,000	120,000		120,000
Other Maintenance	5,306		5,306	5,412		5,412
Property and Casualty	9,809	15,342	25,151	10,005	15,649	25,654
Total Occupancy	<u>155,490</u>	<u>15,342</u>	<u>170,832</u>	<u>156,200</u>	<u>15,649</u>	<u>171,849</u>
Technology and Communications (Equipment, Software, Contract Support, Telephone and Internet, Maintenance)	65,564		65,564	67,531		67,531
General Administration (Office Supplies, Postage & Delivery, Printing, Bank Fees)	18,882	787	19,669	19,449	810	20,259
Travel and Meetings (Travel, Meals)	6,294	262	6,556	6,483	270	6,753
CMO Fee		445,040	445,040		453,923	453,923
Contingency	<u>159,730</u>		<u>159,730</u>	<u>163,083</u>		<u>163,083</u>
TOTAL EXPENSES	<u>\$ 4,136,579</u>	<u>\$ 461,431</u>	<u>\$ 4,598,010</u>	<u>\$ 4,223,428</u>	<u>\$ 470,653</u>	<u>\$ 4,694,080</u>

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LEARN 10 FY2026 - PROJECTIONS			
	Program Services	Management and General	Total
Salaries, Benefits, Contractors			
Salaries - Teachers	\$ 1,106,474	\$	\$ 1,106,474
Salaries - Instructional Assistants	306,545		306,545
Salaries - Specialized Services	578,237		578,237
Salaries - School Administration	604,590		604,590
Taxes and Benefits	519,169		519,169
Professional Development	26,084		26,084
Contractors - Specialized Services	26,084		26,084
Contractors - Substitutes and CMO	29,561		29,561
Total Salaries, Benefits, Contractors	<u>3,196,744</u>		<u>3,196,744</u>
Educational Materials and Classroom Supplies	104,057		104,057
Extracurricular Activities (Field Trips, Graduation Classroom Events, After School, H.S. Placement, Parent Involvement, Student Recruitment)	38,660		38,660
Transportation and Food Service			
Transportation	313,004		313,004
Food Service	240,102		240,102
Total Transportation and Food Service	<u>553,106</u>		<u>553,106</u>
Occupancy			
Security	21,198		21,198
Maintenance	120,000		120,000
Other Maintenance	5,520		5,520
Property and Casualty	10,205	15,962	26,167
Total Occupancy	<u>156,924</u>	<u>15,962</u>	<u>172,885</u>
Technology and Communications (Equipment, Software, Contract Support, Telephone and Internet, Maintenance)	69,556		69,556
General Administration (Office Supplies, Postage & Delivery, Printing, Bank Fees)	20,032	835	20,867
Travel and Meetings (Travel, Meals)	6,677	278	6,956
CMO Fee		462,984	462,984
Contingency	<u>166,513</u>		<u>166,513</u>
TOTAL EXPENSES	<u>\$ 4,312,271</u>	<u>\$ 480,058</u>	<u>\$ 4,792,329</u>